

PROFESSIONAL PROFILE

JAMES D. BAILEY
Senior Vice President / General Manager



CAREER SUMMARY

Jim joined Coldwell Banker Commercial WESTMAC in the fall of 1999 and established the **Medical Reality Group (MRG)** in 2008 to focus on assisting physicians and hospitals with their medical office leasing requirements in Los Angeles, Orange, and Ventura counties. In 2009 he organized the **MRG** into a national platform within Coldwell Banker Commercial, called the Healthcare Practice Group.

Jim has represented medical specialties including: dental, internal medicine, MRI, oncology, physical therapy, surgical centers, and numerous other medical practices from individual doctors to large medical groups totaling over *320,000* square feet of medical office space. He continues to assist large institutions including St. John's Health Center and The Regents of the University of California in their medical real estate requirements.

PROFESSIONAL BACKGROUND



COLDWELL BANKER COMMERCIAL WESTMAC

1515 South Sepulveda Boulevard, Los Angeles, CA 90025
1999 to Present

Senior Vice President and General Manager in charge of oversight of Company's staff and 35+ real estate brokers. Emphasis in medical office leasing and investment sales within Los Angeles, Orange, and Ventura counties. Management of 35+ commercial agents in firm's Los Angeles and Long Beach offices.

MARCUS & MILLICHAP

Los Angeles, California
1998 to 1999

Commercial Real Estate agent with nationally recognized investment real estate Brokerage Company. Emphasis in retail investment properties in the South Bay and Long Beach areas of Los Angeles County.

EXCEL YACHTS

Los Angeles, California
1990 to 1998

Founder & President. Established Excel Yachts in 1990 as a company specializing in the development, marketing and race management of high performance sailing projects. Projects included such international grand prix events as the 2000 America's Cup and the 1997-1998 Whitbread Round The World Race.

GRANKOL, INC.

Carson, California

1989 to 1996

Vice President of general contracting and development company, which builds commercial, projects and manages investment properties. Responsibilities included project management and supervision of subcontractors as well as property management duties of multi-tenant apartment and industrial buildings.

DONAVAN AND SEAMANS

Newport Beach, California

1979 to 1989

Family owned and operated multi-million dollar retail jewelry firm, established in Los Angeles, CA. in 1894. Started with the company as Vice President in charge of Fine Jewelry and Watch Departments. Moved with store relocation from Los Angeles to Newport Beach CA. and later became President.

EDUCATIONAL BACKGROUND**GEMOLOGIST INSTITUTE OF AMERICA**

Graduate Gemologist Degree.

1981

**UNIVERSITY OF SOUTHERN CALIFORNIA
SCHOOL OF PUBLIC ADMINISTRATION**

Bachelor of Science, Public Affairs.

1979

LOYOLA HIGH SCHOOL

1975

ORGANIZATIONS & ASSOCIATIONS

- » University of Southern California General Alumni Associate, *Life Member*
- » Blue Key, National Honor Society
- » Skull and Dagger, USC Senior Honor Society
- » Sigma Nu Fraternity
- » Staff Commodore, Lido Isle Yacht Club
- » President, Southern California Sailing Foundation

ACTIVITIES & INTERESTS

- » Sailing
- » Home improvement

ADDITIONAL INFORMATION

California Real Estate License BRE# 01255259

California Yacht and Ship Salesperson License DB&W# 2908-0003

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