

PROFESSIONAL PROFILE

JEFFREY M. PICKETT
Senior Vice President



CAREER SUMMARY

Jeff joined Coldwell Banker Commercial WESTMAC in 2007. He specializes in commercial sales, both buyer and seller representation.

PROFESSIONAL BACKGROUND

COLDWELL BANKER COMMERCIAL WESTMAC
1515 South Sepulveda Boulevard, Los Angeles, CA 90025
2007 to Present

Jeff spends most of his time working with sellers and buyers of retail, office, and other miscellaneous commercial properties.

PICK PACK LOGISTICS, INC.
Panorama City, CA
2006-2007

Jeff was sales manager and operations manager for third party fulfillment distribution company. He increased revenue from \$12,000 per month to over \$40,000 per month in a little over a year. He is also responsible for opening an addition distribution site in Oakland, California, which became profitable in 8 months.

BOWNE, INC.
1900 Avenue of the Stars, Los Angeles, CA
1996-2006

Jeff spent 9 years with Bowne as a project coordinator and manager. He coordinated large transactions including mergers, acquisitions, and IPO's with the Security and Exchange Commission.

EDUCATIONAL BACKGROUND

UNIVERSITY OF CALIFORNIA, SANTA BARBARA
B.A., Business & Economics
1995

ORGANIZATIONS & ASSOCIATIONS

AIR Commercial Real Estate Association

ACTIVITIES & INTERESTS

- » Beach volleyball, basketball, fitness, fishing
- » Family

AWARDS & ACHEIVEMENTS

- » Coldwell Banker Commercial WESTMAC Top 10 Agent (*2012, 2014*)
- » Coldwell Banker Commercial Circle of Distinction - Bronze (*2012, 2013*)

ADDITIONAL INFORMATION

California Real Estate License #: 01828924