

PROFESSIONAL PROFILE

GUNTER PRENTNER
Associate Vice President



CAREER SUMMARY

Gunter Prentner brings a wide range of talents to his work at Coldwell Banker Commercial WESTMAC. With extensive experience in the European hospitality business, he is not only able to contribute his fluency in several languages, but he can also offer the rich perspective of a multi-cultural business background. These skills are a significant advantage in the diverse West Los Angeles real estate market.

Since starting a career in commercial real estate in 1995, Gunter has acquired extensive working knowledge of market research, brokerage services, client liaison and marketing. He has an in-depth knowledge into the market place, such as market trends related to absorption and vacancy rates, rental rates and other significant factors influencing the commercial real estate market. His experience includes over 17 years with CBRE and other real estate companies afterwards.

To provide strategic consulting and transaction services with the goal of enhancing value, reducing costs and managing risk.

- » Coordination of real estate needs on a local, regional and national basis
- » Needs Assessment & Strategic Planning
- » Occupancy Cost Analysis
- » Market Analysis and Comparison
- » Lease Review and Negotiation
- » Sales Analysis and Negotiation
- » Relocation Analysis
- » Renewal/Expansion Negotiations
- » Lease Acquisition & Disposition Services
- » Leasing related Services including Transaction Analysis
- » Tenant Representation
- » Landlord Representation
- » Marketing/Leasing Implementation
- » Sublease/Buyout Coordination
- » Consulting Services

PROFESSIONAL BACKGROUND

COLDWELL BANKER COMMERCIAL WESTMAC
1515 South Sepulveda Boulevard, Los Angeles, CA 90025
August 2014 to Present

ACTIVITIES & INTERESTS

- » Los Angeles Commercial Realty Association (LACRA)

Coldwell Banker Commercial WESTMAC

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PARTIAL CLIENT LIST

- » AF Best Securities
- » American Express Company
- » A&E Television Networks
- » AlixPartners
- » Arthur Andersen LLP
- » Automatic Data Processing, Inc.
- » Barnes Morris Klein Mark Yorn Barnes&Levine
- » B.D. Fox & Friends, Inc.
- » Bidamar Corporation
- » Carat USA, Inc.
- » Colonial Life & Accident Insurance Company
- » Everest Broadband Networks
- » General American Life Insurance
- » Guild Investment Management
- » Hatch & Parent
- » Hughes Employees F. C. U.
- » Jefferson Wells International
- » John Hancock Life Insurance Co.
- » Kinecta F. C. U.
- » Libra Securities
- » Mass Mutual Insurance
- » McAfee & Edwards, Inc.
- » McGraw Hill Financial
- » Oppenheimer Wolff & Donnelly LLP
- » Pillsbury Winthrop LLP
- » Prudential
- » RBM of California, Inc.
- » Regus/HQ
- » RREEF
- » R.R. Donnelley & Sons, Inc.
- » Scient Corporation
- » The Commonwealth of Australia
- » The McGraw-Hill Companies, Inc.
- » U.S. Bank
- » United States Postal Service
- » United Yellow Pages
- » Unum Corporation
- » Verizon
- » Washington Mutual Bank

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"We are very happy at our new location and we can only thank you for the time and effort you spent with us in putting this deal together.

We appreciate your professionalism on the way you handled the few roadblocks we encountered during the negotiation process and especially your interest in following-up (even up to this date) with us to check if everything is running smoothly."

Juan J. Buendia, Vice President
McAfee & Edwards, Inc.

"The purpose of this letter is to express my deep appreciation for the outstanding job you and all the members of your team have done for us for many years . . . Thank you for your "beyond the call of duty" customer service, professionalism, and unquestionable integrity . . . You are an effective person that I can recommend with complete confidence."

Fred J. Murillo, Director of Real Estate
Unum

"Thank you for your considerable efforts in assisting B.D. Fox & Friends, Inc. to sublease its space. You were able to handle all the various details in a timely manner and kept to the tight time schedule.

I would recommend your services to any person looking for corporate real estate assistance."

Larry Clemens
B.D. Fox & Friends, Inc.

"I wanted to thank you for the professional job that you performed on behalf of Carat USA. You did a great job of communicating with us. We appreciate the hard work that you put in to ensure our property was leased despite the very difficult marketplace. We are also grateful that you were so judicious in your selection of tenants for our property."

John Barnes, Executive Vice President/Managing Director
Carat USA, Inc.

"I would like to thank you for all the time and attention you gave to this matter. It was our pleasure to work with someone who was attentive, organized and effective.

We will gladly recommend you . . . and would be pleased to serve as a reference for you should you ever need one."

Steven L. Hoch
Law Offices of Hatch and Parent

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